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EchoSign Joins WebEx Connect Developer Network to Brings its Award-Winning Contract Signature Application to the WebEx Connect Platform

WebEx Connect Unlocks Software Suite and Enables New Generation of Distributed Innovation with On-Demand Integration, Distribution and Monetization Platform

PALO ALTO, Calif., and SAN FRANCISCO, Web 2.0 Expo, April 16, 2007—

EchoSign, Inc. and WebEx (Nasdaq: WEBX), the leading provider of on-demand applications for collaborative business, today announced that Office 2.0 leader EchoSign has joined the WebEx Connect Developer Network to make EchoSign available via WebEx Connect.

WebEx Connect, the first collaborative on-demand platform, will enable developers and customers to integrate multiple applications to create powerful collaborative business "mashup" solutions from best-of-breed web-based, on-premises and desktop applications.

Just as WebEx brought innovation to the "middle" of the sales process—the demo—EchoSign has rapidly emerged as an Office 2.0 leader by instantly automating the end of the sales process, taking the deal from "proposed" to "closed". EchoSign is a 100 percent web-based service that completely automates getting contracts signed, tracked and filed—in seconds. Offering instant e-signatures as well as automated fax signatures, EchoSign ensures the deal gets done.

Through WebEx Connect, sales teams will now be able to leverage their investment in WebEx to close more deals, and close them faster. EchoSign's 40,000-strong user base has on average seen their "quote-to-close" time fall from over a week before using EchoSign, to under 40 minutes. In addition, EchoSign Team and Enterprise customers have already seen a 15% increase in their average close rates using EchoSign in 2007.

"WebEx is the number one strategic tool for millions of salespeople working to close prospective customers. So partnering and being part of the WebEx Connect Marketplace was mission critical for EchoSign. We solve the 'last mile' problem for CRM and sales—how to get that deal closed, and how to track all you and your team's deals out for signature. There's no better partner for EchoSign," said Jason M. Lemkin, CEO and founder of EchoSign.

EchoSign is one of the many applications users will be able to access through the WebEx Connect Marketplace of applications. WebEx Connect will enable users to integrate data from multiple applications into collaborative workspaces, custom designed for their particular workflows and business processes. Unlike traditional transactional applications, WebEx Connect is designed to improve productivity by enhancing collaboration and interaction between individuals. By leveraging open Web 2.0 protocols

and collaborative WebEx applications programming interfaces (APIs), WebEx Connect will make it easy to adapt on-demand, desktop, and enterprise applications to create composite, “mashup” applications.

“We followed EchoSign closely since its emergence as one of the most innovative sales tools and Office 2.0 offerings. Like WebEx, EchoSign is truly changing the way business is done. We are very pleased to have EchoSign as one of the key launch partners for WebEx Connect,” said Shankar Iyer, vice president, WebEx Connect ecosystem.

The WebEx Connect Developer Network provides the tools, training, resources and community that developers need to build and market applications for WebEx Connect. Developers can access WebEx Connect documentation, APIs, a “sandbox” development platform and join the partner program to access a beta WebEx Connect client. WebEx Connect partner marketing services can help developers generate go-to-market strategies and leads for the applications on the WebEx Connect Marketplace. To learn more about the WebEx Connect Developer Network program, go to, <http://community.webex.com/connect>

About WebEx

With 2.2 million registered users, WebEx is the global leader in on-demand applications for collaborative business on the web. These applications enhance high-touch business processes, such as sales and training, with efficient web-touch interactions. As an on-demand provider, WebEx is able to facilitate both internal and external collaboration. WebEx delivers its range of applications over the WebEx MediaTone Network, a global network specifically designed for the secure delivery of on-demand applications. WebEx applications support multipoint videoconferencing, web conferencing and application remote control. WebEx is based in Santa Clara, California and has regional headquarters in Europe, Asia and Australia. Please call toll free 877-509-3239 or visit <http://www.webex.com> for more information

About EchoSign

EchoSign is Web 2.0 Signatures. With nothing to download, learn or install, there is simply no faster way to get your contracts signed, tracked and filed. EchoSign has won numerous Office 2.0 awards including Best of Show at Office 2.0 Conference; Judge’s Choice from IBD Network/Under the Radar; and Best Start-Up Honors from Sun Microsystems’ Start-up Camp. For 2007, EchoSign has been named a Salesforce.com “AppExchange Essential” and a Red Herring 100 finalist. Already, thousands of businesses are using the EchoSign service, including leaders such as BT, Brooks-Eckerd, Cisco Systems, Network General, AtRoad and the University of California. More information and the web service itself are available at www.echosign.com.

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limited to, statements regarding the features and availability of unreleased products or platform tools. Factors which could contribute to risks and uncertainties include the failure to deliver the offerings as described, on schedule, or at all. A fuller discussion of the risks and uncertainties that could affect WebEx Communications, Inc. are more fully set forth in WebEx Communications, Inc.'s filings with the Securities and Exchange Commission, including WebEx's Form 10-K filed with the SEC on February 27, 2007. WebEx Communications, Inc. assumes no obligation to update forward-looking information contained in this press release.