

ECHOSIGN INTEGRATES ITS ELECTRONIC SIGNATURE SOFTWARE WITH NETSUITE'S CLOUD COMPUTING PLATFORM

Integration Adds Contract Management and Electronic Signature Benefits to Help NetSuite Customers Boost Performance for Sales, Legal and Financial Users

San Francisco, Calif. – SuiteCloud 2010 – April 15, 2010 – EchoSign, a leading Web-based provider of electronic signatures and signature automation, today announced the integration of its EchoSign software with the NetSuite cloud computing platform. EchoSign automates the process of applying electronic signatures and tracking the signature process for business documents. Built using NetSuite's SuiteCloud development platform, EchoSign for NetSuite lets NetSuite customers accelerate the sales process with e-signatures and fax signatures, and increase sales performance by tracking deals in real-time across sales, legal and finance.

NetSuite's SuiteCloud is a comprehensive offering of on-demand products, development tools and services designed to help customers and commercial software developers take advantage of the significant economic benefits of cloud computing. The complete SuiteCloud offering includes NetSuite's multi-tenant, always-on SaaS infrastructure and the NetSuite business suite of applications: Accounting/ERP, CRM and Ecommerce.

"We're excited to have a strong partnership with NetSuite," said Jason Lemkin, CEO, EchoSign. "EchoSign substantially advances the sales cycle by enabling sales teams to track when a contract is sent out, viewed, or signed by a customer. We're confident that all NetSuite customers will find benefit in this innovative addition to NetSuite."

The EchoSign electronic signature solution automates the signature process from the request for signature to the distribution and filing of the executed agreement or form. With EchoSign, the sales person emails the sales document to a recipient, who can sign on-screen or on hard copy, then return electronically or by fax. EchoSign then routes the

document via a pre-specified workflow back to the user, and to any other relevant people – in financial or HR departments, for example – while also maintaining a private copy for later reference.

Working with NetSuite

EchoSign for NetSuite lets NetSuite customers send contracts directly from NetSuite. They can also view contract history and save electronically signed contracts – all within the NetSuite user interface. By simplifying, speeding and tracking the contract approval process, EchoSign for NetSuite helps NetSuite customers improve sales performance, which can increase sales volume and revenues.

“EchoSign is a great example of a partner leveraging the power of NetSuite,” said Guido Haarmans, Vice President of Developer Programs at NetSuite. “EchoSign helps customers to accelerate the sales process and also further automates other functions across the business, such as services, vendor management and partner management. Any NetSuite customer regularly sending out contracts can benefit tremendously from the integration with NetSuite.”

The announcement was made today at SuiteCloud 2010, NetSuite’s annual partner and developer conference being held in San Francisco.

Visit www.suiteapp.com for more information on the integrated solution.

About SuiteCloud

NetSuite’s SuiteCloud is a comprehensive offering of on-demand products, development tools and services designed to help customers and commercial software developers take advantage of the significant economic benefits of cloud computing. Based on NetSuite, the world’s most widely used Software as a Service business application suite, SuiteCloud enables customers to run their core business operations in the cloud, and software developers to target new markets quickly with newly-created mission-critical applications built on top of mature and proven business processes. The complete SuiteCloud offering includes NetSuite’s multi-tenant, always-on SaaS infrastructure; the NetSuite Business Suite of applications (Accounting/ERP, CRM, Ecommerce); the NS-

BOS Development Platform; the SuiteCloud Developer Network (SDN), a comprehensive developer program for Independent Software Vendors (ISVs); and SuiteApp.com, a single-source online marketplace where customers can find applications to meet specific business process or industry-specific needs. For more information on SuiteCloud, please visit <http://www.NetSuite.com/developers>.

About EchoSign

In just one click, the EchoSign electronic signature solution automates the entire signature process from the request for signature to the distribution and filing of the executed agreement or form. With nothing to download, learn or install, there is simply no faster or secure way to get your contracts signed, tracked and filed. EchoSign customers close over \$300M in contracts each month with an average 'quote to close' time of 42 minutes. EchoSign has won numerous awards including a 2009 WizKids Award from Beagle Research Group, LLC, Red Herring Top 100 Private Company, and has twice been named by Salesforce.com as an AppExchange Essential and JMP Securities in the "Hot 100 Report". Over 1.2 million users at organizations such as British Telecom, Comcast, Delta Airlines, GE Capital, Qualcomm, and Time Warner Cable use EchoSign everyday to get contracts signed, tracked and filed in the most efficient and effective way possible. For more information and access to web service, visit the [website](#).

NetSuite, the NetSuite logo, SuiteBundler, SuiteCloud, Suitelets and SuiteScript are service-marks or trademarks of NetSuite Inc.

###