

ECHOSIGN Q1 RESULTS SIGNAL STRONG MOMENTUM FOR WEB-BASED E-SIGNATURE SERVICE

EchoSign Named to the Top 100 (Best Privately Held Software Companies) by JMP Securities

Palo Alto, CA, April 29, 2008 --- EchoSign, the leading provider of web-based e-signatures and signature automation, today announced it closed another successful quarter, growing its customer base by 40% in Q1. In addition the company achieved significant market momentum by securing new enterprise customers, and expanding its licenses with existing customers in the first quarter of 2008. In addition, JMP Securities, a full-service investment banking firm, recently included EchoSign in a published report called The Hot 100: The Best Privately Held Software Companies. The report profiles 100 of the leading private companies in the software industry as identified by the software research team at JMP Securities.

During this first quarter, EchoSign closed new strategic customers including industry leaders such as Dun & Bradstreet Canada, Eloqua, Facebook, Lennar, Cianbro and additional global customers in the communications and airline industries.

“At one of our key jobsites, a “paperless office” initiative was launched”, said Lesli Swieczkowski, Manager IT Support Services, at Cianbro, a leading health and safety innovator providing construction and service solutions to clients throughout North America. “We felt EchoSign was the best solution on the market to automate the signature process for all of our documents.”

“We’re clearly demonstrating our leadership in the e-signature space and proud that our efforts are recognized by a prestigious firm such as JMP Securities,” said Jason Lemkin, CEO, EchoSign. “At EchoSign, we like to think of ourselves as the e-signature and signature automation solution for “the enterprise of any size” – small, medium and large. There’s one constant theme. Getting contract signed is a pain. Getting a contract signed in 42 minutes, or less – a revelation.

About EchoSign

In just one click, the EchoSign solution automates the entire e-signature process from the request for signature to the distribution and filing of the executed agreement or form. With nothing to download, learn or install, there is simply no faster or secure way to get your contracts signed, tracked and filed. EchoSign customers close over \$100M in contracts each month with an average 'quote to close' time of 42 minutes. EchoSign has won numerous awards including Red Herring Top 100 Private Company, “One to Watch” by Gartner Research, and Best of Show at Office 2.0, and has twice been named by Salesforce.com as an AppExchange Essential. Over 280,000 users at organizations such as AtRoad, British Telecom, GE Capital, Johnson & Johnson, Netscout, and the University of California use EchoSign’s e-signatures everyday to get contracts signed, tracked and filed in the most efficient and effective way possible. For more information and access to web service, visit echosign.com. [Register for a free account](#) and get send contracts signed in minutes or learn more at a [free webinar!](#)